# Guru Nanak Dev Engineering College, Ludhiana Department Of Business Administration,

Study Scheme 2024 -BBA

| Course<br>Category                           | Module<br>Name               | Course<br>Code | Course Title                              | Theory /<br>Practical | Contact hours<br>per week |   | _ |    | Marks D   | istribution | Total<br>Marks |
|--|------------------------------|----------------|---|-----------------------|---------------------------|---|---|----|-----------|-------------|----------------|
|  |                              |                |   |                       | L                         | T | P |    | CIA Marks | ESE Marks   |                |
| Core Course                                  | Business<br>Management       | BBA101         | Principles and Practices of<br>Management | Theory                | 3                         | 1 | 0 | 4  | 40        | 60          | 100            |
| Ability<br>Enhancement<br>Course             | Human Resource<br>Management | BBA102         | Business Communication - I                | Theory                | 1                         | 1 | 0 | 2  | 40        | 60          | 100            |
| Core Course                                  | Accounting                   | BBA103         | Financial accounting                      | Theory                | 3                         | 1 | 0 | 4  | 40        | 60          | 100            |
| Core Course                                  | Business<br>Management       | BBA104         | Business Statistics and<br>Logic          | Theory                | 3                         | 1 | 0 | 4  | 40        | 60          | 100            |
| Ability<br>Enhancement<br>Course             | Communication                | BBA105         | General English                           | Theory                | 1                         | 1 | 0 | 2  | 40        | 60          | 100            |
| Multi-Disciplinary<br>Elective Course        | Life Skills                  | BBA106         | Business Environment<br>Public Policy     | Theory                | 2                         | 0 | 0 | 2  | 40        | 60          | 100            |
| Value Added Course                           | Life Skills                  | BBA107         | Environmental Science and sustainability  | Theory                | 2                         | 0 | 0 | 2  | 40        | 60          | 100            |
| Mentoring<br>and Professional<br>Development | Life Skills                  | NEMPD<br>101   | Mentoring and<br>Professional Development | Practical             | 0                         | 0 | 1 | -  | -         | -           | -              |
|  | <u> </u>                     | Total          |   |                       | 15                        | 5 | 1 | 20 | 280       | 420         | 700            |

For BAMPD101, final evaluation of this course will be done based on the combined assessment of odd and even semester of respective year of study.

# Guru Nanak Dev Engineering College, Ludhiana Department Of Business Administration,

Study Scheme 2024 -BBA

|   |                              |                | SECOND SE  | EMESTER                  |    |                              |   |           |              |              |     |           |  |         |          |            |                |
|---|------------------------------|----------------|--|--------------------------|----|------------------------------|---|-----------|--------------|--------------|-----|-----------|--|---------|----------|------------|----------------|
| Course<br>Category                              | Module<br>Name               | Course<br>Code | Course Title                                     | Theory<br>/<br>Practical |    | Contact<br>hours per<br>week |   | hours per |              | hours per    |     | hours per |  | Credits | Marks Di | stribution | Total<br>Marks |
|   |                              |                |  |                          | L  | Τ                            | P |           | CIA<br>Marks | ESE<br>Marks |     |           |  |         |          |            |                |
| Core Course                                     | Human Resource<br>Management | BBA108         | Human Behaviour and Organization                 | Theory                   | 3  | 1                            | 0 | 4         | 40           | 60           | 100 |           |  |         |          |            |                |
| Core Course                                     | Marketing                    | BBA109         | Marketing Management                             | Theory                   | 3  | 1                            | 0 | 4         | 40           | 60           | 100 |           |  |         |          |            |                |
| Core Course                                     | Business<br>Management       | BBA110         | Business Economics                               | Theory                   | 3  | 1                            | 0 | 4         | 40           | 60           | 100 |           |  |         |          |            |                |
| Skill Enhancement<br>Course                     | Computing                    | BBA111         | Emerging Technologies and application            | Theory                   | 1  | 0                            | 0 | 1         | 40           | 60           | 100 |           |  |         |          |            |                |
| Multi-Disciplinary<br>Elective Course           | Life Skills                  | BBA112         | Media Literacy and Critical Thinking             | Theory                   | 1  | 1                            | 0 | 2         | 40           | 60           | 100 |           |  |         |          |            |                |
| Value Added<br>Course                           | Life Skills                  | UGNE101        | Indian Constitution                              | Theory                   | 2  | 0                            | 0 | 2         | 40           | 60           | 100 |           |  |         |          |            |                |
| Ability<br>Enhancement<br>Course                | Communication                | BBA114         | Business Communication-II                        | Theory                   | 1  | 1                            | 0 | 2         | 40           | 60           | 100 |           |  |         |          |            |                |
| Skill<br>Enhancement<br>Course                  | Computing                    | LBBA111        | Emerging Technologies and application Laboratory | Practical                | 0  | 0                            | 2 | 1         | 30           | 20           | 50  |           |  |         |          |            |                |
| Mentoring<br>and<br>Professional<br>Development | Life Skills                  | NEMPD1<br>01   | Mentoring and Professional<br>Development        | Practical                | 0  | 0                            | 1 | 1         | 100          |              | 100 |           |  |         |          |            |                |
| •   |                              | Total          |  | 1                        | 14 | 5                            | 3 | 21        | 410          | 440          | 850 |           |  |         |          |            |                |

|   |                              |                    | THIRD SEM                                | ESTER                    |       |                               |   |         |           |           |                |
|---|------------------------------|--------------------|--|--------------------------|-------|-------------------------------|---|---------|-----------|-----------|----------------|
| Course<br>Categor<br>V                          | Modul<br>e<br>Name           | Cours<br>e<br>Code | Course Title                             | Theory/<br>Practica<br>I | Con   | Contact hours Cre<br>per week |   | Credits | Marks Dis | tribution | Total<br>Marks |
| ·   | Trume                        | 3333               |  | -                        | L     | Т                             | Р |         | CA Marks  | ESE       |                |
|   |                              |                    |  |                          |       |                               |   |         |           | Marks     |                |
| Core Course                                     | Accounting                   | BBA201             | Management Accounting                    | Theory                   | 3     | 1                             | 0 | 4       | 40        | 60        | 100            |
| Core Course                                     | Business<br>Management       | BBA202             | Legal and Ethical issues in<br>Business  | Theory                   | 3     | 1                             | 0 | 4       | 40        | 60        | 100            |
| Core Course                                     | Human Resource<br>Management | BBA203             | Human Resource<br>Management             | Theory                   | 3     | 1                             | 0 | 4       | 40        | 60        | 100            |
| Multi-<br>Disciplinary<br>Elective Course       | Life Skills                  | BBA204             | Indian Systems of Health<br>And Wellness | Theory                   | 1     | 1                             | 0 | 2       | 40        | 60        | 100            |
| Open<br>Elective<br>Course                      |                              | OBBAXXX            | Open Elective                            | Theory                   | 3     | 0                             | 0 | 3       | 40        | 60        | 100            |
| Value Added<br>Course                           | Life Skills                  | BBA205             | Disaster<br>Management                   |                          | 0     | 0                             | 4 | 2       | 50        | -         | 50             |
| Mentoring<br>and<br>Professional<br>Development | Life Skills                  | NEMP<br>D<br>201   | Mentoring and Professional Development   | Practical                | 0     | 0                             | 1 | -       | -         | -         | -              |
|   | ,                            | Total              |  | 1                        | 13    | 4                             | 5 | 19      | 250       | 300       | 550            |
|   |                              |                    | Total Contact Ho                         | urs per w                | eek = | 22                            | I | 1       | L         | L         |                |

For NEMPD201, final evaluation of this course will be done based on the combined assessment of odd and even semester of respective year of study.

- Open elective will be taken by the student offered by other department and note by the parent department.
- Open elective course to be offered to other UG Non Engineering Programs.

| OBBA201 | Entrepreneurship and Start up Ecosystem |
|---------|---|
|---------|---|

|  |                               |                    | FOURTH SEMES                            | TER                      |    |                              |   |       |          |              |     |       |  |       |  |       |  |       |  |       |  |       |  |       |  |       |  |         |                    |  |                |
|--|-------------------------------|--------------------|---|--------------------------|----|------------------------------|---|-------|----------|--------------|-----|-------|--|-------|--|-------|--|-------|--|-------|--|-------|--|-------|--|-------|--|---------|--------------------|--|----------------|
| Course<br>Categor<br>y                       | Modul<br>e<br>Name            | Cours<br>e<br>Code | Course Title                            | Theory/<br>Practica<br>I |    | Contact<br>hours<br>per week |   | hours |          | hours        |     | hours |  | hours |  | hours |  | hours |  | hours |  | hours |  | hours |  | hours |  | Credits | Marks Distribution |  | Total<br>Marks |
|  |                               |                    |   |                          | L  | T                            | P |       | CA Marks | ESE<br>Marks |     |       |  |       |  |       |  |       |  |       |  |       |  |       |  |       |  |         |                    |  |                |
| Core Course                                  | Entrepreneurship              | BBA206             | Entrepreneurship and Start up Ecosystem | Theory                   | 3  | 1                            | 0 | 4     | 40       | 60           | 100 |       |  |       |  |       |  |       |  |       |  |       |  |       |  |       |  |         |                    |  |                |
| Core Course                                  | Business<br>Management        | BBA207             | Operations Management                   | Theory                   | 3  | 1                            | 0 | 4     | 40       | 60           | 100 |       |  |       |  |       |  |       |  |       |  |       |  |       |  |       |  |         |                    |  |                |
| Core Course                                  | Finance                       | BBA208             | Financial Management                    | Theory                   | 3  | 1                            | 0 | 4     | 40       | 60           | 100 |       |  |       |  |       |  |       |  |       |  |       |  |       |  |       |  |         |                    |  |                |
| Core Course                                  | Project and Report<br>Writing | BBA209             | Business Research<br>Methodology        | Theory                   | 3  | 1                            | 0 | 4     | 40       | 60           | 100 |       |  |       |  |       |  |       |  |       |  |       |  |       |  |       |  |         |                    |  |                |
| Value Added<br>Course                        | Business<br>Management        | BBA210             | Indian Knowledge<br>System              | Theory                   | 2  | 0                            | 0 | 2     | 40       | 60           | 100 |       |  |       |  |       |  |       |  |       |  |       |  |       |  |       |  |         |                    |  |                |
| Skill Enhancement<br>Course                  | Entrepreneurship              | BBA211             | Design Thinking and Innovation          | Theory                   | 0  | 0                            | 2 | 1     | 50       | -            | 50  |       |  |       |  |       |  |       |  |       |  |       |  |       |  |       |  |         |                    |  |                |
| Mentoring<br>and Professional<br>Development | Life Skills                   | NEMPD201           | Mentoring and Professional Development  | Practical                | 0  | 0                            | 1 | 1     | 100      | -            | 100 |       |  |       |  |       |  |       |  |       |  |       |  |       |  |       |  |         |                    |  |                |
|  |                               |                    | Total                                   |                          | 14 | 4                            | 3 | 20    | 350      | 300          | 650 |       |  |       |  |       |  |       |  |       |  |       |  |       |  |       |  |         |                    |  |                |
|  |                               |                    | Total Contact Hours pe                  | r week = 2               | 1  | <u>I</u>                     |   |       | 1        |              | I   |       |  |       |  |       |  |       |  |       |  |       |  |       |  |       |  |         |                    |  |                |

At the end of the Fourth Semester every student shall undergo Summer Training for four weeks in the industry. This component will be evaluated during the fifth semester.

| Course<br>Categor<br>Y                            | Modul<br>e<br>Name                  | Cours<br>e<br>Code                       | Course Title                                  | Theory /<br>Practical |    | Conta<br>hou<br>er w | rs | Credits | Marks Di | Marks Distribution |     |
|---|-------------------------------------|--|---|-----------------------|----|----------------------|----|---------|----------|--------------------|-----|
|   |                                     |  |   |                       | L  | Τ                    | P  |         | CA Marks | ESE Marks          |     |
| Core Course                                       | Business<br>Management              | BBA301                                   | Strategic Management                          | Theory                | 3  | 1                    | 0  | 4       | 40       | 60                 | 100 |
| Core Course                                       | Business<br>Management              | BBA302                                   | Logistics and Supply<br>Chain Management      | Theory                | 3  | 1                    | 0  | 4       | 40       | 60                 | 100 |
| Discipline<br>Specific Elective                   | Finance<br>/ HRM/<br>Marketing      | Disciplin e Specific Electives - I       | Electives - I                                 | Theory                | 3  | 1                    | 0  | 4       | 40       | 60                 | 100 |
| Discipline<br>Specific Elective                   | Finance /<br>Marketin<br>g<br>/ HRM | Discipline<br>Specific<br>Electives - II | Electives - II                                | Theory                | 3  | 1                    | 0  | 4       | 40       | 60                 | 100 |
| Skill<br>Enhancemen<br>t<br>Course                | Project<br>and Report<br>Writing    | TRBBA301                                 | Training                                      | Practical             | -  | -                    | -  | 4       | 60       | 40                 | 100 |
| Skill<br>Enhancement<br>Course                    | Project<br>and Report<br>Writing    | PRBBA301                                 | Minor Project                                 |                       | 0  | 0                    | 2  | 1       | 60       | 40                 | 100 |
| Discipline<br>Specific Elective<br>(Audit course) | Finance /<br>Marketing<br>/<br>HRM  |  | Discipline Specific<br>Electives-Audit course |                       | 3  | 1                    | 0  | 0       | 50       | -                  | 50  |
| Mentoring and Professional Development            | Life Skills                         | NEMPD301                                 | Mentoring and<br>Professional<br>Development  | Practical             | 0  | 0                    | 1  | -       | -        | -                  | -   |
| <u> </u>  | l                                   |  | To  | otal                  | 15 | 5                    | 3  | 21      | 330      | 320                | 650 |

• Discipline Specific Electives as an Audit Course (Non Credit but compulsory) will be opted by the student. The minimum criteria for passing is to secure 40% of maximum marks assigned to CA.

For NEMPD301, final evaluation of this course will be done based on the combined assessment of odd and even semester of respective year of study.

<u>Electives to be offered in the Fifth semester -</u>
Students are required to choose one subject in Semester V from Elective-I and one from Elective-II from their respective Tracks.

## **Elective-I**

|             | Frack 1<br>inance              |             | rack 2<br>urce Management             |             | Track 3<br>Marketing |
|-------------|--------------------------------|-------------|---------------------------------------|-------------|----------------------|
| Course Code | Course Title                   | Course Code | Course Title                          | Course Code | Course Title         |
| EBBA xxx    | Personal Financial Planning    | EBBA xxx    | Manpower<br>Planning                  | EBBA xxx    | Consumer Behavior    |
| EBBA xxx    | Financial Markets and Services | EBBA xxx    | Social Security and<br>Labour Welfare | EBBA xxx    | Marketing research   |

## **Elective-II**

|             | rack 1<br>nance        |             | Track 2<br>ource Management                   |             | Track 3<br>Marketing               |
|-------------|------------------------|-------------|---|-------------|------------------------------------|
| Course Code | Course Title           | Course Code | Course Title                                  | Course Code | Course Title                       |
| EBBA xxx    | Sustainable<br>Finance | EBBA xxx    | Stress Management                             | EBBA xxx    | Retail Marketing                   |
| EBBA xxx    | Behavioral<br>Finance  | EBBA xxx    | Performance and<br>Compensation<br>Management | EBBA xxx    | Advertising and Sale<br>Management |

| Discipline Spe | cific Electives as an Audit Course opted by student |  |  |  |  |  |  |  |  |
|----------------|---|--|--|--|--|--|--|--|--|
|                | FINANCE –   |  |  |  |  |  |  |  |  |
| MCBBA301       | Security Analysis and Portfolio Management          |  |  |  |  |  |  |  |  |
|                | HRM   |  |  |  |  |  |  |  |  |
| MCBBA302       | Human Resource Development                          |  |  |  |  |  |  |  |  |
|                | MARKETING –   |  |  |  |  |  |  |  |  |
| MCBBA303       | MCBBA303 Marketing Control and Audit                |  |  |  |  |  |  |  |  |

## **Sixth Semester**

| Course  | Module                        | Course    | Course Title                              | Theory /  | Co | ontact   | hours | Credits | Marks Di | istribution | Total |
|---|-------------------------------|-----------|---|-----------|----|----------|-------|---------|----------|-------------|-------|
| Category  | Name                          | Code      |   | Practical |    | per week |       |         |          |             | Marks |
|   |                               |           |   |           | L  | T        | P     |         | CA Marks | ESE Marks   |       |
| Core Course                                     | Business<br>Management        | BBA303    | Project Management                        | Theory    | ß  | 1        | 0     | 4       | 40       | 60          | 100   |
| Core Course                                     | Finance                       | BBA304    | Business Taxation                         | Theory    | 3  | 1        | 0     | 4       | 40       | 60          | 100   |
| Discipline<br>Specific Elective                 | Finance / Marketing<br>/ HRM  |           | Discipline Specific Electives<br>-III     | Theory    | 3  | 1        | 0     | 4       | 40       | 60          | 100   |
| Discipline                                      | Finance / Marketing           |           | Discipline Specific Electives-IV          | Theory    | 3  | 1        | 0     | 4       | 40       | 60          | 100   |
| Specific Elective                               | / HRM                         |           |   | -         |    |          |       |         |          |             |       |
| Skill<br>Enhancemen<br>t                        | Business<br>Management        | BBA305    | Corporate Governance                      | Theory    | 2  | 0        | 0     | 2       | 40       | 60          | 100   |
| Course  |                               |           |   |           |    |          |       |         | 100      | 2.2         |       |
| Skill<br>Enhancemen<br>t<br>Course              | Project and Report<br>Writing | PRBBA302  | Major Project                             |           | 0  | 0        | 6     | 3       | 120      | 80          | 200   |
| Discipline                                      | Finance / Marketing           |           | Discipline Specific Electives-            | Theory    | 3  | 1        | 0     | 0       | 50       |             | 50    |
| Specific Elective (Audit course)                | , ,                           |           | Audit Course                              | Theory    | 3  | 1        | U     | U       | 30       | -           | 30    |
| Mentoring<br>and<br>Professional<br>Development | Life Skill                    | NEMPD30 1 | Mentoring and Professional<br>Development | Practical | 0  | 0        | 1     | 1       | 100      |             | 100   |
|   | ı                             | 1         | Total                                     |           | 17 | 5        | 7     | 22      | 470      | 380         | 850   |

• Additional Discipline Specific Electives as an Audit Course (Non Credit but compulsory) will be opted by the student. The minimum criteria for passing is to secure 40% of maximum marks assigned to CA.

## Electives to be offered in the Sixth semester -

Students are required to choose one subject in Semester VI from Elective-III and one from Elective-IV from their respective Tracks.

#### **Elective-III**

|                    | Track 1<br>inance | _           | rack 2<br>urce Management |             | Track 3<br>Marketing    |
|--------------------|-------------------|-------------|---------------------------|-------------|-------------------------|
| <b>Course Code</b> | Course Title      | Course Code | Course Title              | Course Code | Course Title            |
| EBBA xxx           | International     | EBBA xxx    | Talent                    | EBBA xxx    | Marketing of Services   |
|                    | Finance           |             | Management                |             |                         |
| EBBA xxx           | Goods and         | EBBA xxx    | Training and              | EBBA xxx    | International Marketing |
|                    | Services Tax      |             | Development               |             |                         |

#### **Elective-IV**

|             | rack 1<br>nance |             | Frack 2<br>urce Management |             | Track 3<br>Marketing |
|-------------|-----------------|-------------|----------------------------|-------------|----------------------|
| Course Code | Course Title    | Course Code | Course Title               | Course Code | Course Title         |
| EBBA xxx    | Banking and     | EBBA xxx    | Team Building in           | EBBA xxx    | Digital Marketing    |
|             | Insurance       |             | the Organization           |             |                      |
|             | Operations      |             |                            |             |                      |
| EBBA xxx    | Financial       | EBBA xxx    | International HRM          | EBBA xxx    | Product and Brand    |
|             | Engineering     |             |                            |             | Management           |

| Discipline Specific Electives as an Audit Course opted by student |                                   |
|---|-----------------------------------|
| FINANCE —   |                                   |
| MCBBA304  | Financial Statements and Analysis |
| HRM   |                                   |
| MCBBA305  | Cross Cultural HRM                |
| MARKETING –   |                                   |
| MCBBA306  | Customer Relationship Management  |